



Custom Crystal Reports
Report Catalogue for Sage 100 ERP
(formerly MAS 90 and 200)

Report Title: Gross Sales By State and Zip Code

Description: This report prints the Gross Sales by Division with subtotals by State for the invoice date range entered. The invoices are sorted by BillToState and BillToZipCode OR ShipToState and ShipToZipCode based on the parameter selected.

Module: Accounts Receivable

Database Files: InvoiceHistoryHeader

Issue: You need to know more about your customer base. You want to know where your sales come from based on BillTo and ShipTo addresses to help with your Marketing plan.

Resolution: Add this report to your Accounts Receivable Custom Report Menu and start analyzing your data. Enter an invoice date range to compare years, quarters, months – you decide. As with all reports, you can export to Excel and create Pivot Tables and Charts to further analyze the data.

Installation: Once your payment is processed, the report template is sent to you via email. You may elect to install the template yourself or the staff at Conner Ash P.C. will be happy to assist you for a small additional charge.

Customization: Additional customization is available at our current hourly rate.

Contact: To place an order or if you need additional information, please contact either Suzanne Watson or Sue Deters at (314) 205-2510.

<u>Invoice Date</u>	<u>Invoice Number</u>	<u>Order Date</u>	<u>Sales Order Number</u>	<u>Customer Number</u>	<u>Name</u>	<u>State</u>	<u>Zip Code</u>	<u>Name</u>	<u>State</u>	<u>Zip Code</u>	<u>Gross Sales</u>
AR Division: 01											
05/21/2010	0100044			BRESLIN	Breslin Parts Supply	WI	53151	American Business Futures	WI	53151	1,572.50
05/31/2010	0200086			ABF	American Business Futures	WI	53151	American Business Futures	WI	53151	(165.75)
05/21/2010	0100043			AVNET	Avnet Processing Corp	WI	53151	American Business Futures	WI	53151	1,935.25
05/21/2010	0100042			ABF	American Business Futures	WI	53151	American Business Futures	WI	53120	826.25
											4,168.25
05/16/2010	0100039			ABF	American Business Futures	WI	53151	Shepard Motorworks	WI	53151	(44.66)
05/15/2010	0100034	05/15/2010	0000155	ABF	American Business Futures	WI	53151	American Business Futures	WI	53151	2,350.10
04/15/2010	0100033	04/11/2010	0000153	ABF	American Business Futures	WI	53151	American Business Futures	WI	53151	1,075.85
05/31/2010	0100041			ABF	American Business Futures	WI	53151	American Business Futures	WI	53120	33.20
05/31/2010	0100045	05/30/2010	0000166	SHEPARD	Shepard Motorworks	WI	53151	Shepard Motorworks	WI	53151	283,500.00
05/10/2010	0100055	05/10/2010	0000170	ABF	American Business Futures	WI	53205-1204	American Business Futures	WI	53120	(81.48)
03/01/2010	0100054	03/01/2010	0000170	ABF	American Business Futures	WI	53205-1204	American Business Futures	WI	53120	407.40
04/01/2010	0100053	04/01/2010	0000170	ABF	American Business Futures	WI	53205-1204	American Business Futures	WI	53120	0.00
05/30/2010	0100048	05/30/2010	0000169	ABF	American Business Futures	WI	53205-1204	American Business Futures	WI	53120	130.00
05/15/2010	0100035	05/11/2010	0000152	BRESLIN	Breslin Parts Supply	WI	53266	Breslin Parts Supply	WI	53266	132.50
05/27/2010	0100040			BRESLIN	Breslin Parts Supply	WI	53266	Breslin Parts Supply	WI	53266	9,130.25
BillTo State: WI											296,633.16
Total AR Division: 01											300,801.41