



***Custom Crystal Reports***  
Report Catalogue for Sage 100 ERP  
(formerly MAS 90 and 200)

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Report Title:	Gross Profit By Salesperson and Customer
Description:	Sales, COGS, Gross Profit and Percent for the Current Month, Current Year-To-Date and Prior Year-To-Date
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Module:	Accounts Receivable
Database Files:	InvoiceHistoryHeader, Salesperson
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Issue:	You need a Gross Profit report that excludes the Sales Tax and Freight Amount from the Gross Sales figure. Unfortunately, your Accounts Receivable Options are set to 'Include Sales Tax and Freight'
Resolution:	Add this report to your Accounts Receivable Custom Reports Menu and get the information you need.
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Installation:	Once your payment is processed, the report template is sent to you via email. You may elect to install the template yourself or the staff at Conner Ash P.C. will be happy to assist you for a small additional charge.
Customization:	Additional customization is available at our current hourly rate.
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Contact:	To place an order or if you need additional information, please contact either Suzanne Watson or Sue Deters at (314) 205-2510.
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**ABC Distribution and Service Corp.  
Gross Profit By Salesperson and Customer**

	Current Period				Current Year-To-Date				Prior Year-To-Date			
	Gross Sales	Cost of Goods Sold	Gross Profit	Gross Profit %	Gross Sales	Cost of Goods Sold	Gross Profit	Gross Profit %	Gross Sales	Cost of Goods Sold	Gross Profit	Gross Profit %
<b>Current Period: 05/2010</b>												
ABF - American Business Futures	3,047.66	481.45	2,566.21	84.20%	4,530.91	1,242.53	3,288.38	72.58%	0.00	0.00	0.00	- %
BRESLIN - Breslin Parts Supply	10,835.25	4,887.79	5,947.46	54.89%	10,835.25	4,887.79	5,947.46	54.89%	0.00	0.00	0.00	- %
<b>0100 - Jim Kentley</b>	<b>13,882.91</b>	<b>5,369.24</b>	<b>8,513.67</b>	<b>61.32%</b>	<b>15,366.16</b>	<b>6,130.32</b>	<b>9,235.84</b>	<b>60.11%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>- %</b>
AVNET - Avnet Processing Corp	1,935.25	277.50	1,657.75	85.66%	1,935.25	277.50	1,657.75	85.66%	0.00	0.00	0.00	- %
SHEPARD - Shepard Motorworks	283,500.00	157,500.00	126,000.00	44.44%	283,500.00	157,500.00	126,000.00	44.44%	0.00	0.00	0.00	- %
<b>0200 - Shelly Westland</b>	<b>285,435.25</b>	<b>157,777.50</b>	<b>127,657.75</b>	<b>44.72%</b>	<b>285,435.25</b>	<b>157,777.50</b>	<b>127,657.75</b>	<b>44.72%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>- %</b>
AUTOCR - Autocraft Accessories	1,800.00	0.00	1,800.00	100.00%	1,800.00	0.00	1,800.00	100.00%	0.00	0.00	0.00	- %
CUSTOM - Custom Craft Products	1,601.10	919.49	681.61	42.57%	1,601.10	919.49	681.61	42.57%	0.00	0.00	0.00	- %
GREALAR - Greater Alarm Company	916.20	410.31	505.89	55.22%	916.20	410.31	505.89	55.22%	0.00	0.00	0.00	- %
JELICO - Jelico Packing	133.04	5.70	127.34	95.72%	133.04	5.70	127.34	95.72%	0.00	0.00	0.00	- %
ORANGE - Orange Door & Window C	827.85	155.00	672.85	81.28%	827.85	155.00	672.85	81.28%	0.00	0.00	0.00	- %
<b>0300 - Harvey Earlwright</b>	<b>5,278.19</b>	<b>1,490.50</b>	<b>3,787.69</b>	<b>71.76%</b>	<b>5,278.19</b>	<b>1,490.50</b>	<b>3,787.69</b>	<b>71.76%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>- %</b>
<b>GRAND TOTAL</b>	<b>304,596.35</b>	<b>164,637.24</b>	<b>139,959.11</b>	<b>45.95%</b>	<b>306,079.60</b>	<b>165,398.32</b>	<b>140,681.28</b>	<b>45.96%</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>- %</b>