



Custom Crystal Reports
Report Catalogue for Sage 100 ERP
(formerly MAS 90 and 200)

Report Title:	Gross Profit By Division By Product Line
Description:	Calculation of Profit and Profit Percent – Sales minus Returns minus Cost of Goods Sold minus Freight

Module:	Accounts Receivable
Database Files:	InvoiceHistoryHeader, InvoiceHistoryDetail

Issue:	Sometimes you would like to combine the information on the standard reports to get the information you need to analyze your profit by division by product line.
Resolution:	Add this report to your Accounts Receivable Custom Reports Menu and print this report for an Invoice Date range. The report combines Division and Product Line information into one report.

Installation:	Once your payment is processed, the report template is sent to you via email. You will need to modify the Case Statement to include your Divisions. You may elect to install the template yourself or the staff at Conner Ash P.C. will be happy to assist you for a small additional charge.
Customization:	Additional customization is available at our current hourly rate.

Contact:	To place an order or if you need additional information, please contact either Suzanne Watson or Sue Deters at (314) 205-2510.
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ABC Distribution and Service Corp.
Gross Profit By Division By Product Line
01/01/2010 - 12/31/2010

	<u>Sales</u>	<u>Returns</u>	<u>Cost Of Goods</u>	<u>Freight</u>	<u>Profit</u>	<u>Profit Percent</u>
WF&A	298,906.88	(81.48)	164,618.15	10.00	134,197.25	44.90%
FD&A	10,004.60	(44.66)	4,861.38	36.59	5,061.97	50.60%
DC	1,995.00	0.00	0.00	0.00	1,995.00	100.00%
PS&A	1,264.00	0.00	749.56	4.41	510.03	40.35%
C&A	35.90	0.00	9.50	0.00	26.40	73.54%
St. Louis Division	<u>312,206.38</u>	<u>(126.14)</u>	<u>170,238.59</u>	<u>51.00</u>	<u>141,790.65</u>	<u>45.42%</u>
WF&A	17,286.24	0.00	9,546.00	35.49	7,704.75	44.57%
PS&A	2,023.00	0.00	1,023.31	0.00	999.69	49.42%
DC	1,895.25	0.00	1,107.50	7.50	780.25	41.17%
C&A	1,395.94	0.00	790.95	0.83	604.16	43.28%
FD&A	111.50	0.00	0.00	2.51	108.99	97.75%
Kansas City Division	<u>22,711.93</u>	<u>0.00</u>	<u>12,467.76</u>	<u>46.33</u>	<u>10,197.84</u>	<u>44.90%</u>
Grand Total	<u><u>334,918.31</u></u>	<u><u>(126.14)</u></u>	<u><u>182,706.35</u></u>	<u><u>97.33</u></u>	<u><u>151,988.49</u></u>	<u><u>45.38%</u></u>